



MAKLER S.A.
ASESORES EN SEGUROS

Great **Solutions**,
better *Results.*

OIL & GAS





PRODUCT
FEATURES

OIL & GAS

Our Energy Practice:

In this Energy vertical, we have built an ecosystem that allows us, with complete independence, to offer creative solutions by accessing the best sources of risk management and insurance — both in the local and international markets.

Segments included:

Oil & Gas

- 1. Upstream*
- 2. Midstream*
- 3. Downstream*



OIL & GAS

In-house Programs:

UPSTREAM

The upstream sector refers to the exploration and production activities of crude oil and natural gas. This includes the exploration of underground or underwater reservoirs, the drilling of exploratory wells, and the extraction of these resources.

It is the first stage in the oil supply chain.

1. Loss Prevention
2. Property (physical damage)
3. Onshore / Offshore Property – Maritime Liability
4. Operator's Extra Expense / Well Control (OEE) – (Blowout / Re-drilling)
5. Loss of Production Income (LOPI), Business Interruption (BI), and Contingent Risks
6. Construction – Offshore / Subsea
7. Various Classes of Liability
8. Umbrella Liability
9. Pollution

Miscellaneous Risks:

- a. Automobiles & Trailers
- b. Workers' Compensation
- c. Group Life / Wellness
- d. Health
- e. Travel



MIDSTREAM

Transportation / Storage / Marketing of Crude and Derivatives

The midstream sector covers the **transportation, storage, and marketing** of crude oil and petroleum products. This may include the use of pipelines, railways, barges, or trucks to move oil from production sites to refineries.

It also includes the initial processing of natural gas.

1. Property (owners and operators)
2. Processing plant
3. Equipment and oil/gas pipelines
4. Contractors
5. Storage
6. Ports / Buoys
7. Pollution (surface and underground)

DOWNSTREAM

The downstream sector focuses on the **refining of crude oil and the processing and purification of natural gas**. It also includes the marketing and distribution of derivative products such as gasoline, kerosene, lubricants, and petrochemicals.

It is the final stage that delivers refined products to consumers.

PROFILE OF OUR CLIENTS

- » Oil Companies (gas & oil production)
- » Onshore / offshore operations – drilling
- » Construction Companies
- » Drilling Fluids & Workover
- » Transportation
- » Maintenance
- » Catering
- » Well Drilling Contractors
- » Exploitation and Production
- » Oil Ports / Buoys
- » Power Generation & Renewables
- » Refining & Petrochemicals
- » Distribution and Service Stations

The stages are summarized as Exploration, Exploitation, Production, Transportation, Storage, Marketing, Refining / Purification, and Final Distribution.

Companies may be fully integrated or focus on one or more of the segments mentioned above.





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We **proposed** it to ourselves
and we **made it**.
Our first **40** years!



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